

# Fact File

## HSBC Pan-European International Equity

### Mutual Fund

April 2012

**Objective:** The investment objective of the **HSBC Pan-European International Equity Mutual Fund** is to provide the unit holder with capital growth, by investing mainly in stocks of the European Markets.

#### Investment Features

**Intended:** For investors who prefer the profit perspectives of the European Markets, accepting, at the same time, their fluctuations and risk and therefore the possibility of capital loss.

**Investment Strategy:** Invests mainly in European businesses utilizing the benefit of the excellent HSBC Know-How and experience in these markets.

**Investment risk:** High

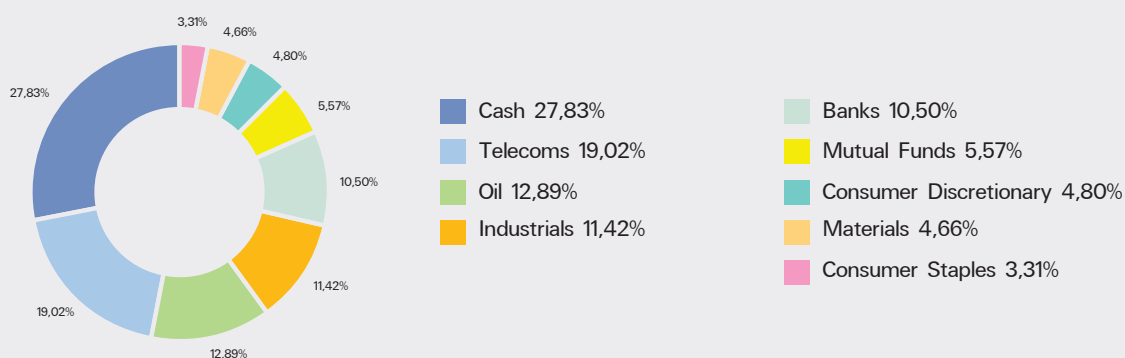
**Time horizon of investment:** It is recommended for mid to long-term investors (3-5 years). However, there is no time commitment for the investor. Long term horizon reduces investment risk.

**Diversification:** It offers great capital diversification of investment and therefore reduces capital risk. It is recommended that the mutual fund is part of an investor's portfolio and not his total investment positioning. It is suggested that the investor develops his own portfolio selecting among HSBC funds according to his own investment profile, objectives and time horizon.

**Advantages:** Fund management is implemented by professionals who possess appropriate knowledge and long experience, they are properly and duly informed and have all electronic means for monitoring the markets. Fund management is subject to a full disclosure.

**Disadvantages:** The Fund follows the fluctuations of the European Markets.

#### Asset Allocation as of 31/03/2012

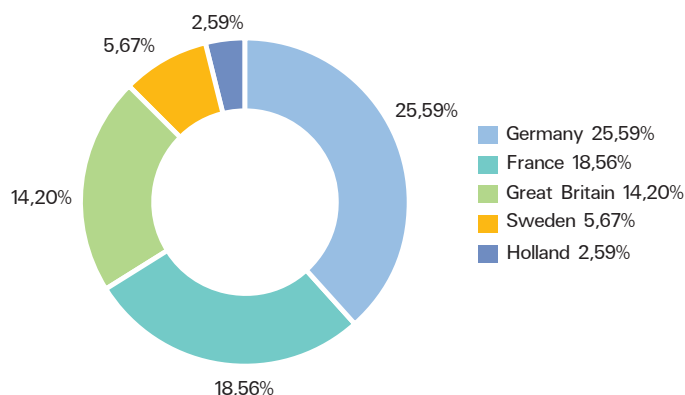


## Returns

Year	Annual Return of the Paneuropean Int' Equity
2000	-1,24%*
2001	-14,10%
2002	-21,10%
2003	13,15%
2004	7,71%
2005	21,26%
2006	23,16%
2007	9,35%
2008	-38,36%
2009	15,17%
2010	10,56%
2011	-13,63%
<b>1 year return from 31/03/2011 to 31/03/2012</b>	<b>-4,97%</b>
<b>3 years return from 31/03/2009 to 31/03/2012</b>	<b>27,13%</b>

\* returns from 2/10/2000 to 31/12/2000

## Country Stock Allocation as of 31/03/2012



## Cumulative Returns

Years	HSBC Pan-European International Equity
2001-2011	-8,57%
2002-2011	6,43%
2003-2011	34,91%
2004-2011	19,24%
2005-2011	11,22%
2006-2011	-8,70%
2007-2011	-25,87%
2008-2011	-32,21%
2009-2011	9,98%
2010-2011	-4,51%

## Main Positions as of 31/03/2012

COMPANY	SECTOR	COUNTRY
FRENET	TELECOMS	GERMANY
DEUTSCHE TELEKOM	TELECOMS	GERMANY
ARKEMA	MATERIALS	FRANCE
AMEC	OIL	G. BRITAIN
TECHNIP	OIL	FRANCE

COMPANY	SECTOR	COUNTRY
DEUTSCHE BANK	BANKS	GERMANY
CONTINENTAL	INDUSTRIALS	GERMANY
ALSTOM	INDUSTRIALS	FRANCE
EADS	INDUSTRIALS	FRANCE
SWEDISH MATCH	CONSUMER STAPLES	SWEDEN

## Fund Details

- Fund size 8,991 million € as of 31/03/2012
- Net Price 2,8728 € as of 31/03/2012
- Launch date 2/10/2000
- Base currency Euro
- Initial Capital 1.173.881,14 €
- Launch Price 2,93 €
- Minimum initial investments 2.500 €
- Minimum additional investments 1.500 €
- Commission Entry 2,75%, Redemption 0%\*
- Subscriptions: At our offices (15, Valaoritou str, Athens 10671 Tel: +30 210 36.46.484-91) our HSBC Bank Branches, our Representatives and Intermediates
- Custodian HSBC Bank plc
- Internet address [www.hsbc.gr](http://www.hsbc.gr)
- Licence Nr: Government Gazette B' 991/09-08-2000
- Investment Advisors Abroad: HSBC Global Asset Management Ltd

\*Commissions negotiable according to the official commissions pricelist that is posted on [www.hsbc.gr](http://www.hsbc.gr)

## Our Comment

The **HSBC Pan-European International Equity Fund** is an appropriate choice for investors who prefer a wider diversification of their capital along the European Markets. It offers the opportunity to participate in the growth and stability which these markets present, investing mainly in a wide variety of well-established companies with proven track of growth.

**Please read thoroughly through our Simplified Prospectuses, Regulations and the latest Financial Statements, before investing in our mutual funds. Fund Regulation includes the investment objective, fees, expenses, sales & redemption procedures of the Mutual Fund. In the grounds of upgrading our services, telephone calls may be recorded**

MUTUAL FUNDS DO NOT HAVE A GUARANTEED RETURN AND PREVIOUS PERFORMANCE DOES NOT GUARANTEE FUTURE PERFORMANCE

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